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Kinzer Real Estate Services Expands With Key Hires

Growing Seattle firm builds research and forecasting capabilities

SEATTLE, Wash – August 21, 2012 – Kinzer Real Estate Services has announced the addition of three new team members to accommodate the growth in the firm's business: Senior Vice President Lisa McCabe, Chief Financial Officer Tri Tran and Associate Adam Brown. Together the three hires demonstrate growth and momentum at Kinzer Real Estate Services.

"We are delighted to have Lisa, Tri and Adam join our growing team," said Craig Kinzer, the CEO of Kinzer Real EstateServices. "Each of these new hires brings a unique expertise, background and perspective that will enable us to continue to provide exceptional brokerage and strategic consulting services to our clients throughout the Puget Sound region."

Lisa McCabe has 14 years of experience in the commercial real estate industry. In her new position as senior vice president, she specializes in tenant and owner/user representation of established Seattle firms. Prior to joining Kinzer, McCabe was a broker with Washington Partners in Seattle and is a graduate of the University of Virginia.

Tri Tran has worked in finance and technology leadership positions and advisory roles with both Fortune 500 and startup businesses, including Arthur Anderson, KPMG, T-Mobile, ProBuild Holdings, Microsoft, and aQuantive. He graduated from the University of Washington. In addition to serving as CFO of Kinzer, Tran is also CFO of Denny Hill Capital, a venture capital firm co-founded by Kinzer Real Estate Services CEO Craig Kinzer.

A graduate of Gonzaga University, Adam Brown has a background in both education and commercial real estate appraisal. Most recently he was a senior valuation specialist at Colliers



International. As a Kinzer associate, Brown provides brokerage support, economic analyses, and comprehensive analytical research for all Kinzer clients.

About Kinzer Real Estate Services:

Kinzer Real Estate Services is a commercial real estate firm located in Seattle. The company's service offerings include brokerage and real estate strategic planning and consulting. Its client list has included some of the region's most high-profile companies, including Starbucks Corporation, The Bill and Melinda Gates Foundation, Seattle Children's Hospital and Research Center, University of Washington, and Russell Investments. For more information on Kinzer and its services visit Kinzer.com.

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