

JENA THORNTON

Principal, Hospitality



206.442.1540

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AFFILIATIONS/LICENSES

Real Estate Salesperson, State of Washington

Member, Urban Land Institute (ULI)

Leadership, ULI Hotel Development Council

LEED AP

EDUCATION

American University
BSBA, International Business & Marketing

2019 TO PRESENT

Kinzer Partners, Seattle, Washington

Principal - Hospitality

Provides real estate consulting services to institutional, corporate, public and not-for-profit clients; specializing in hospitality.

2012 TO 2019

Eagle Rock Ventures LLC Seattle, Washington

Managing Director

Focused on developing and operating several small scale hospitality projects in the Pacific Northwest including boutique hotels, hostels, and a combination bowling alley and roller rink.

2002 TO 2012

Bentall Kennedy, Seattle, Washington

Senior Vice President

Oversaw the acquisition, development, financing, asset management, and disposition of over \$1B of hospitality projects.

1997 TO 2002

Noble House Hotels & Resorts, Seattle, Washington

VP - Business Development

Sourced and negotiated the acquisition and financing of over \$200M of hospitality projects.

RESULTS

Relevant projects where Jena was involved in the role of owner, operator, or developer.

Partial Project List

- Hotel Sorrento repositioning of F&B offerings and public areas / Seattle, Washington
- The Lodges on Vashon pre-fab development on an island getaway in Puget Sound / Vashon, Washington
- 70 park avenue hotel conversion to Kimpton Hotel / New York, New York
- The Liberty Hotel adaptive re-use of historic jail to luxury hotel / Boston, Massachusetts
- Loews New Orleans adaptive re-use office to hotel / New Orleans, Louisiana
- W San Diego ground-up development / repositioning of historic building / San Diego, California
- W Union Square, NYC adaptive re-use office to hotel / New York, New York
- Little Palm Island post Hurricane construction/ private island in Florida Keys
- Grove Isle / Baleen repositioning / Miami, Florida